

## Message Text

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PAGE 01 STATE 076619  
ORIGIN AF-08

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DRAFTED BY AF/W-RJKOTT:DFP  
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USIA/IAA- DSHAW  
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-----062029Z 089057 /43

R 061807Z APR 77  
FM SECSTATE WASHDC  
TO AMEMBASSY LAGOS

UNCLAS STATE 076619

E.O. 11652: N/A

TAGS: BEXP, NI

SUBJECT: LAGOS INTERNATIONAL TRADE FAIR

REF: A) STATE 74218; B) STATE 42039

FYI: DEPARTMENT HAS PREPARED FOLLOWING DIPLOMATIC NOTE  
FOR DELIVERY TO NIGERIAN EMBASSY HERE (SEE REFTEL B).

QUOTE: THE DEPARTMENT OF STATE ACKNOWLEDGES NOTE WB/120/SEC  
DATED FEBRUARY 17, 1977, FROM THE EMBASSY OF THE FEDERAL  
REPUBLIC OF NIGERIA INVITING THE UNITED STATES GOVERNMENT TO  
PARTICIPATE IN THE SECOND NIGERIA INTERNATIONAL TRADE FAIR  
TO BE HELD IN LAGOS FROM NOVEMBER 27 TO DECEMBER 11, 1977.

THE GOVERNMENT OF THE UNITED STATES IS PREPARED TO PARTI-  
CIPATE IN THE FAIR IN TWO WAYS. THE U.S. INFORMATION  
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AGENCY HAS ALREADY BEEN IN CONTACT WITH THE NIGERIAN AUTHOR-  
ITIES THROUGH THE AMERICAN EMBASSY IN LAGOS WITH REGARD TO  
AN EXHIBITION ENTITLED "SCIENCE AND TECHNOLOGY... PATHS TO  
PROGRESS' WHICH WILL BE DISPLAYED IN A GEODESIC DOME TO BE  
ERECTED BY USIA JUST OUTSIDE THE HALL OF NATIONS. IN  
ADDITION, THE U.S. DEPARTMENTS OF STATE AND COMMERCE ARE  
PREPARED TO RECRUIT, ORGANIZE, AND MANAGE A U.S. GOVERNMENT

COMMERCIAL EXHIBITION OF INDUSTRIAL AND SERVICE FIRMS, WHICH WOULD BE IN AND JUST OUTSIDE THE HALL OF INTERNATIONAL ORGANIZATIONS. THIS EXHIBITION WOULD BE SIMILAR TO THOSE THE U.S. GOVERNMENT HAS PREPARED ELSEWHERE IN RESPONSE TO SIMILAR INVITATIONS.

IN ORDER FOR THE DEPARTMENT OF COMMERCE TO ORGANIZE A U.S. GOVERNMENT SPONSORED AND RECRUITED EXHIBITION, THE DEPARTMENT OF STATE MUST RECEIVE FROM THE EMBASSY THE FOLLOWING: CONFIRMATION THAT THE SECRETARY OF STATE, ACTING FOR THE DEPARTMENT OF COMMERCE, MAY LEASE FAIR SPACE AND ALLOCATE IT TO PRIVATE AMERICAN COMPANIES EXHIBITING IN THE U.S. EXHIBITION; AN OPTION FROM THE FEDERAL MILITARY GOVERNMENT OF NIGERIA TO LEASE 10,000 SQUARE FEET (930 SQUARE METERS) GROSS OF INTERIOR SPACE; A DESCRIPTION OF TERMS AND CONDITIONS OF PARTICIPATION AS STATED BY FAIR AUTHORITIES, INCLUDING ANY AUTHORIZATION THAT MAY BE NECESSARY FOR THE DEPARTMENT OF COMMERCE TO USE ITS OWN DESIGN AND SELECT ITS OWN CONTRACTOR TO PERFORM THE CONSTRUCTION OF THE U.S. EXHIBITION.

IN VIEW OF THE FACT THAT THE FAIR WILL OPEN IN LESS THAN EIGHT MONTHS THE DEPARTMENT OF STATE WOULD GREATLY APPRECIATE AN EARLY RESPONSE, IF AT ALL POSSIBLE BY APRIL 30, 1977. UNQUOTE.  
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## Message Attributes

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**Current Classification:** UNCLASSIFIED  
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**Review Markings:**  
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